

**Electric Distribution List  
10/1/2017 thru 11/30/2018**

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year   | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|--|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>9988 = all utility totals; statewide code</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| <b>Residential</b>                               |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017   | 10    | 9988         | 1          | 160,786         | 1,082,860 | 2,133,222      | 14.85         | 508          | 75               | 2,331,548     | 15,300,732 | 2,137,191        | 15.24         | 7,159            | 1,091            |
| 2017   | 11    | 9988         | 1          | 192,429         | 1,330,014 | 2,136,994      | 14.47         | 622          | 90               | 2,348,433     | 16,071,610 | 2,135,915        | 14.61         | 7,524            | 1,099            |
| 2017   | 12    | 9988         | 1          | 221,863         | 1,560,147 | 2,141,720      | 14.22         | 728          | 104              | 2,350,265     | 16,041,669 | 2,134,669        | 14.65         | 7,515            | 1,101            |
| 2018   | 1     | 9988         | 1          | 227,744         | 1,607,275 | 2,145,680      | 14.17         | 749          | 106              | 2,360,051     | 16,107,211 | 2,134,442        | 14.65         | 7,546            | 1,106            |
| 2018   | 2     | 9988         | 1          | 189,655         | 1,307,535 | 2,135,486      | 14.50         | 612          | 89               | 2,373,049     | 16,207,652 | 2,134,918        | 14.64         | 7,592            | 1,112            |
| 2018   | 3     | 9988         | 1          | 182,275         | 1,250,052 | 2,140,754      | 14.58         | 584          | 85               | 2,370,010     | 16,200,180 | 2,136,205        | 14.63         | 7,584            | 1,109            |
| 2018   | 4     | 9988         | 1          | 176,593         | 1,195,228 | 2,144,081      | 14.77         | 557          | 82               | 2,380,640     | 16,279,918 | 2,137,380        | 14.62         | 7,617            | 1,114            |
| 2018   | 5     | 9988         | 1          | 192,654         | 1,272,512 | 2,148,037      | 15.14         | 592          | 90               | 2,397,132     | 16,414,165 | 2,138,554        | 14.60         | 7,675            | 1,121            |
| 2018   | 6     | 9988         | 1          | 199,861         | 1,425,891 | 2,148,550      | 14.02         | 664          | 93               | 2,389,331     | 16,439,477 | 2,139,912        | 14.53         | 7,682            | 1,117            |
| 2018   | 7     | 9988         | 1          | 247,571         | 1,826,282 | 2,150,718      | 13.56         | 849          | 115              | 2,395,062     | 16,580,486 | 2,141,020        | 14.45         | 7,744            | 1,119            |
| 2018   | 8     | 9988         | 1          | 242,929         | 1,735,404 | 2,149,513      | 14.00         | 807          | 113              | 2,433,230     | 16,928,259 | 2,142,393        | 14.37         | 7,902            | 1,136            |
| 2018   | 9     | 9988         | 1          | 190,455         | 1,308,834 | 2,150,692      | 14.55         | 609          | 89               | 2,424,815     | 16,902,034 | 2,143,779        | 14.35         | 7,884            | 1,131            |
| 2018   | 10    | 9988         | 1          | 172,919         | 1,167,237 | 2,151,483      | 14.81         | 543          | 80               | 2,436,948     | 16,986,411 | 2,145,301        | 14.35         | 7,918            | 1,136            |
| 2018   | 11    | 9988         | 1          | 197,606         | 1,390,846 | 2,154,857      | 14.21         | 645          | 92               | 2,442,125     | 17,047,243 | 2,146,790        | 14.33         | 7,941            | 1,138            |
| <b>Rural</b>                                     |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017   | 10    | 9988         | 2          | 5,204           | 40,133    | 30,202         | 12.97         | 1,329        | 172              | 66,259        | 510,796    | 30,205           | 12.97         | 16,911           | 2,194            |
| 2017   | 11    | 9988         | 2          | 6,406           | 49,905    | 30,025         | 12.84         | 1,662        | 213              | 66,755        | 514,421    | 30,181           | 12.98         | 17,045           | 2,212            |
| 2017   | 12    | 9988         | 2          | 6,426           | 50,021    | 30,022         | 12.85         | 1,666        | 214              | 66,954        | 515,058    | 30,159           | 13.00         | 17,078           | 2,220            |
| 2018   | 1     | 9988         | 2          | 6,272           | 48,632    | 30,020         | 12.90         | 1,620        | 209              | 66,978        | 515,379    | 30,137           | 13.00         | 17,101           | 2,222            |
| 2018   | 2     | 9988         | 2          | 5,613           | 42,991    | 30,000         | 13.06         | 1,433        | 187              | 67,302        | 518,729    | 30,114           | 12.97         | 17,226           | 2,235            |
| 2018   | 3     | 9988         | 2          | 5,032           | 40,206    | 29,982         | 12.52         | 1,341        | 168              | 66,974        | 517,806    | 30,090           | 12.93         | 17,209           | 2,226            |
| 2018   | 4     | 9988         | 2          | 4,878           | 37,331    | 29,968         | 13.07         | 1,246        | 163              | 67,117        | 519,309    | 30,068           | 12.92         | 17,271           | 2,232            |
| 2018   | 5     | 9988         | 2          | 5,100           | 38,495    | 29,955         | 13.25         | 1,285        | 170              | 67,521        | 522,958    | 30,050           | 12.91         | 17,403           | 2,247            |
| 2018   | 6     | 9988         | 2          | 4,654           | 41,501    | 29,933         | 11.21         | 1,386        | 155              | 66,785        | 523,329    | 30,032           | 12.76         | 17,426           | 2,224            |
| 2018   | 7     | 9988         | 2          | 6,629           | 54,369    | 29,895         | 12.19         | 1,819        | 222              | 67,140        | 528,485    | 30,013           | 12.70         | 17,609           | 2,237            |
| 2018   | 8     | 9988         | 2          | 5,999           | 48,099    | 29,876         | 12.47         | 1,610        | 201              | 67,607        | 533,271    | 29,995           | 12.68         | 17,779           | 2,254            |
| 2018   | 9     | 9988         | 2          | 4,703           | 37,508    | 29,855         | 12.54         | 1,256        | 158              | 66,916        | 529,191    | 29,977           | 12.64         | 17,653           | 2,232            |
| 2018   | 10    | 9988         | 2          | 5,280           | 41,246    | 29,812         | 12.80         | 1,384        | 177              | 66,992        | 530,304    | 29,945           | 12.63         | 17,709           | 2,237            |
| 2018   | 11    | 9988         | 2          | 6,079           | 47,551    | 29,797         | 12.78         | 1,596        | 204              | 66,665        | 527,950    | 29,925           | 12.63         | 17,642           | 2,228            |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                               | 10    | 9988         | 3          | 301,695         | 3,425,153 | 289,335        | 8.81          | 11,838       | 1,043            | 3,663,606     | 40,106,353 | 289,797          | 9.13          | 138,395          | 12,642           |
| 2017                               | 11    | 9988         | 3          | 282,090         | 3,105,718 | 289,550        | 9.08          | 10,726       | 974              | 3,667,485     | 40,079,102 | 289,564          | 9.15          | 138,412          | 12,666           |
| 2017                               | 12    | 9988         | 3          | 297,946         | 3,316,957 | 290,297        | 8.98          | 11,426       | 1,026            | 3,671,947     | 40,077,429 | 289,396          | 9.16          | 138,486          | 12,688           |
| 2018                               | 1     | 9988         | 3          | 307,197         | 3,396,719 | 290,869        | 9.04          | 11,678       | 1,056            | 3,683,396     | 40,153,097 | 289,382          | 9.17          | 138,755          | 12,728           |
| 2018                               | 2     | 9988         | 3          | 287,584         | 3,172,648 | 290,701        | 9.06          | 10,914       | 989              | 3,691,054     | 40,251,077 | 289,565          | 9.17          | 139,005          | 12,747           |
| 2018                               | 3     | 9988         | 3          | 280,403         | 3,244,324 | 289,965        | 8.64          | 11,189       | 967              | 3,671,891     | 40,145,362 | 289,726          | 9.15          | 138,563          | 12,674           |
| 2018                               | 4     | 9988         | 3          | 280,710         | 3,149,502 | 290,414        | 8.91          | 10,845       | 967              | 3,676,238     | 40,206,613 | 289,870          | 9.14          | 138,706          | 12,682           |
| 2018                               | 5     | 9988         | 3          | 312,301         | 3,367,948 | 290,977        | 9.27          | 11,575       | 1,073            | 3,689,440     | 40,364,040 | 290,026          | 9.14          | 139,174          | 12,721           |
| 2018                               | 6     | 9988         | 3          | 316,957         | 3,508,051 | 291,287        | 9.04          | 12,043       | 1,088            | 3,668,799     | 40,350,890 | 290,206          | 9.09          | 139,042          | 12,642           |
| 2018                               | 7     | 9988         | 3          | 336,155         | 3,738,795 | 291,717        | 8.99          | 12,817       | 1,152            | 3,662,545     | 40,467,391 | 290,346          | 9.05          | 139,376          | 12,614           |
| 2018                               | 8     | 9988         | 3          | 351,475         | 3,809,734 | 291,450        | 9.23          | 13,072       | 1,206            | 3,674,431     | 40,648,471 | 290,513          | 9.04          | 139,920          | 12,648           |
| 2018                               | 9     | 9988         | 3          | 315,484         | 3,453,125 | 291,637        | 9.14          | 11,840       | 1,082            | 3,669,997     | 40,688,674 | 290,683          | 9.02          | 139,976          | 12,625           |
| 2018                               | 10    | 9988         | 3          | 305,019         | 3,413,305 | 291,598        | 8.94          | 11,706       | 1,046            | 3,673,321     | 40,676,826 | 290,872          | 9.03          | 139,844          | 12,629           |
| 2018                               | 11    | 9988         | 3          | 281,042         | 3,110,880 | 292,128        | 9.03          | 10,649       | 962              | 3,672,273     | 40,681,988 | 291,087          | 9.03          | 139,759          | 12,616           |
| <b>Other</b>                       |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                               | 10    | 9988         | 4          | 6,403           | 61,289    | 6,174          | 10.45         | 9,927        | 1,037            | 82,728        | 683,908    | 6,156            | 12.10         | 111,096          | 13,439           |
| 2017                               | 11    | 9988         | 4          | 7,105           | 58,057    | 6,214          | 12.24         | 9,343        | 1,143            | 83,027        | 686,587    | 6,159            | 12.09         | 111,477          | 13,481           |
| 2017                               | 12    | 9988         | 4          | 6,914           | 60,299    | 6,227          | 11.47         | 9,683        | 1,110            | 83,188        | 689,887    | 6,162            | 12.06         | 111,958          | 13,500           |
| 2018                               | 1     | 9988         | 4          | 7,549           | 59,943    | 6,178          | 12.59         | 9,703        | 1,222            | 83,300        | 691,677    | 6,163            | 12.04         | 112,231          | 13,516           |
| 2018                               | 2     | 9988         | 4          | 6,718           | 51,585    | 5,974          | 13.02         | 8,635        | 1,125            | 83,808        | 691,835    | 6,149            | 12.11         | 112,512          | 13,630           |
| 2018                               | 3     | 9988         | 4          | 6,802           | 49,788    | 5,815          | 13.66         | 8,562        | 1,170            | 83,314        | 686,155    | 6,120            | 12.14         | 112,117          | 13,613           |
| 2018                               | 4     | 9988         | 4          | 6,219           | 48,274    | 5,806          | 12.88         | 8,315        | 1,071            | 83,325        | 680,802    | 6,091            | 12.24         | 111,772          | 13,680           |
| 2018                               | 5     | 9988         | 4          | 7,089           | 54,340    | 5,810          | 13.05         | 9,353        | 1,220            | 83,145        | 681,248    | 6,077            | 12.20         | 112,103          | 13,682           |
| 2018                               | 6     | 9988         | 4          | 6,095           | 55,013    | 5,813          | 11.08         | 9,464        | 1,049            | 82,218        | 679,232    | 6,048            | 12.10         | 112,307          | 13,594           |
| 2018                               | 7     | 9988         | 4          | 6,148           | 52,218    | 5,813          | 11.77         | 8,983        | 1,058            | 81,528        | 672,773    | 6,018            | 12.12         | 111,793          | 13,547           |
| 2018                               | 8     | 9988         | 4          | 7,807           | 64,439    | 5,803          | 12.12         | 11,104       | 1,345            | 81,773        | 675,085    | 5,985            | 12.11         | 112,796          | 13,663           |
| 2018                               | 9     | 9988         | 4          | 5,377           | 46,937    | 5,797          | 11.46         | 8,097        | 928              | 80,226        | 662,182    | 5,952            | 12.12         | 111,254          | 13,479           |
| 2018                               | 10    | 9988         | 4          | 7,577           | 62,636    | 5,779          | 12.10         | 10,839       | 1,311            | 81,400        | 663,529    | 5,919            | 12.27         | 112,102          | 13,752           |
| 2018                               | 11    | 9988         | 4          | 6,659           | 50,388    | 5,801          | 13.22         | 8,686        | 1,148            | 80,954        | 655,860    | 5,886            | 12.34         | 111,427          | 13,754           |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                | 10    | 9988         | 5          | 474,089         | 4,609,436 | 2,458,933      | 10.29         | 1,875        | 193              | 6,144,141     | 57,264,514 | 2,463,348        | 10.73         | 23,247           | 2,494            |
| 2017                | 11    | 9988         | 5          | 488,030         | 4,543,694 | 2,462,782      | 10.74         | 1,845        | 198              | 6,165,699     | 57,351,717 | 2,461,819        | 10.75         | 23,296           | 2,505            |
| 2017                | 12    | 9988         | 5          | 533,149         | 4,987,423 | 2,468,266      | 10.69         | 2,021        | 216              | 6,172,353     | 57,324,040 | 2,460,384        | 10.77         | 23,299           | 2,509            |
| 2018                | 1     | 9988         | 5          | 548,762         | 5,112,569 | 2,472,746      | 10.73         | 2,068        | 222              | 6,193,724     | 57,467,361 | 2,460,126        | 10.78         | 23,360           | 2,518            |
| 2018                | 2     | 9988         | 5          | 487,623         | 4,521,834 | 2,473,365      | 10.78         | 1,828        | 197              | 6,213,265     | 57,616,365 | 2,461,680        | 10.78         | 23,405           | 2,524            |
| 2018                | 3     | 9988         | 5          | 480,512         | 4,584,369 | 2,466,518      | 10.48         | 1,859        | 195              | 6,196,241     | 57,496,575 | 2,463,074        | 10.78         | 23,343           | 2,516            |
| 2018                | 4     | 9988         | 5          | 468,401         | 4,430,332 | 2,470,268      | 10.57         | 1,793        | 190              | 6,211,373     | 57,633,710 | 2,464,339        | 10.78         | 23,387           | 2,521            |
| 2018                | 5     | 9988         | 5          | 517,143         | 4,733,295 | 2,474,778      | 10.93         | 1,913        | 209              | 6,241,291     | 57,929,479 | 2,465,639        | 10.77         | 23,495           | 2,531            |
| 2018                | 6     | 9988         | 5          | 527,567         | 5,030,456 | 2,475,582      | 10.49         | 2,032        | 213              | 6,211,186     | 57,939,998 | 2,467,132        | 10.72         | 23,485           | 2,518            |
| 2018                | 7     | 9988         | 5          | 596,502         | 5,671,664 | 2,478,141      | 10.52         | 2,289        | 241              | 6,210,328     | 58,196,205 | 2,468,329        | 10.67         | 23,577           | 2,516            |
| 2018                | 8     | 9988         | 5          | 608,210         | 5,657,677 | 2,476,641      | 10.75         | 2,284        | 246              | 6,261,094     | 58,732,157 | 2,469,820        | 10.66         | 23,780           | 2,535            |
| 2018                | 9     | 9988         | 5          | 516,019         | 4,846,404 | 2,477,979      | 10.65         | 1,956        | 208              | 6,246,007     | 58,729,153 | 2,471,323        | 10.64         | 23,764           | 2,527            |
| 2018                | 10    | 9988         | 5          | 490,795         | 4,684,424 | 2,478,671      | 10.48         | 1,890        | 198              | 6,262,713     | 58,804,141 | 2,472,969        | 10.65         | 23,779           | 2,532            |
| 2018                | 11    | 9988         | 5          | 491,384         | 4,599,667 | 2,482,580      | 10.68         | 1,853        | 198              | 6,266,067     | 58,860,114 | 2,474,619        | 10.65         | 23,786           | 2,532            |

3270 = Madison Gas and Electric

| <b>Residential</b> |    |      |   |        |        |         |       |     |     |         |         |         |       |       |       |
|--------------------|----|------|---|--------|--------|---------|-------|-----|-----|---------|---------|---------|-------|-------|-------|
| 2017               | 10 | 3270 | 1 | 8,674  | 59,182 | 132,333 | 14.66 | 447 | 66  | 135,873 | 131,486 | 131,486 | 17.11 | 6,040 | 1,033 |
| 2017               | 11 | 3270 | 1 | 10,451 | 60,426 | 131,012 | 17.30 | 461 | 80  | 136,461 | 797,628 | 131,780 | 17.11 | 6,053 | 1,036 |
| 2017               | 12 | 3270 | 1 | 12,151 | 72,420 | 133,423 | 16.78 | 543 | 91  | 136,167 | 793,338 | 132,097 | 17.16 | 6,006 | 1,031 |
| 2018               | 1  | 3270 | 1 | 13,240 | 81,534 | 135,114 | 16.24 | 603 | 98  | 136,795 | 797,998 | 132,078 | 17.14 | 6,042 | 1,036 |
| 2018               | 2  | 3270 | 1 | 10,977 | 65,262 | 134,176 | 16.82 | 486 | 82  | 137,530 | 803,155 | 132,325 | 17.12 | 6,070 | 1,039 |
| 2018               | 3  | 3270 | 1 | 10,463 | 60,355 | 127,751 | 17.34 | 472 | 82  | 137,494 | 802,815 | 132,495 | 17.13 | 6,059 | 1,038 |
| 2018               | 4  | 3270 | 1 | 10,037 | 57,139 | 130,695 | 17.57 | 437 | 77  | 138,085 | 807,146 | 132,583 | 17.11 | 6,088 | 1,042 |
| 2018               | 5  | 3270 | 1 | 11,057 | 62,318 | 134,089 | 17.74 | 465 | 82  | 139,432 | 815,322 | 132,968 | 17.10 | 6,132 | 1,049 |
| 2018               | 6  | 3270 | 1 | 12,679 | 80,767 | 135,348 | 15.70 | 597 | 94  | 139,634 | 825,395 | 133,191 | 16.92 | 6,197 | 1,049 |
| 2018               | 7  | 3270 | 1 | 15,648 | 94,654 | 137,862 | 16.53 | 687 | 114 | 140,306 | 833,172 | 133,162 | 16.84 | 6,257 | 1,054 |
| 2018               | 8  | 3270 | 1 | 14,357 | 84,384 | 135,098 | 17.01 | 625 | 106 | 141,590 | 843,542 | 133,314 | 16.79 | 6,327 | 1,062 |
| 2018               | 9  | 3270 | 1 | 13,381 | 77,782 | 134,215 | 17.20 | 580 | 100 | 143,115 | 856,223 | 133,426 | 16.71 | 6,417 | 1,072 |
| 2018               | 10 | 3270 | 1 | 9,153  | 58,630 | 133,243 | 15.61 | 440 | 69  | 143,594 | 855,671 | 133,502 | 16.78 | 6,409 | 1,075 |
| 2018               | 11 | 3270 | 1 | 10,800 | 64,089 | 134,728 | 16.85 | 476 | 80  | 143,943 | 859,334 | 133,812 | 16.75 | 6,422 | 1,076 |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Rural</b>                       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                               | 11    | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                               | 12    | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 1     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 2     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 3     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 4     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 5     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 6     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 7     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 8     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 9     | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 10    | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 11    | 3270         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 3270         | 3          | 14,419          | 159,783   | 20,339         | 9.02          | 7,856        | 709              | 233,211       | 2,030,202 | 20,351           | 11.49         | 99,759           | 11,462           |
| 2017                               | 11    | 3270         | 3          | 17,632          | 156,049   | 20,038         | 11.30         | 7,788        | 880              | 233,154       | 2,029,662 | 20,320           | 11.49         | 99,885           | 11,477           |
| 2017                               | 12    | 3270         | 3          | 18,379          | 163,925   | 20,420         | 11.21         | 8,028        | 900              | 232,643       | 2,022,560 | 20,344           | 11.50         | 99,418           | 11,433           |
| 2018                               | 1     | 3270         | 3          | 18,405          | 168,433   | 20,714         | 10.93         | 8,131        | 889              | 232,287       | 2,022,730 | 20,323           | 11.48         | 99,529           | 11,426           |
| 2018                               | 2     | 3270         | 3          | 17,371          | 155,819   | 20,603         | 11.15         | 7,563        | 843              | 232,713       | 2,027,102 | 20,343           | 11.48         | 99,646           | 11,439           |
| 2018                               | 3     | 3270         | 3          | 17,844          | 159,506   | 19,590         | 11.19         | 8,142        | 911              | 231,879       | 2,021,155 | 20,355           | 11.47         | 99,295           | 11,389           |
| 2018                               | 4     | 3270         | 3          | 17,667          | 155,669   | 20,004         | 11.35         | 7,782        | 883              | 232,026       | 2,023,051 | 20,356           | 11.47         | 99,384           | 11,399           |
| 2018                               | 5     | 3270         | 3          | 20,828          | 180,935   | 20,478         | 11.51         | 8,836        | 1,017            | 233,738       | 2,038,110 | 20,403           | 11.47         | 99,893           | 11,458           |
| 2018                               | 6     | 3270         | 3          | 20,409          | 180,137   | 20,714         | 11.33         | 8,696        | 985              | 231,545       | 2,034,922 | 20,431           | 11.38         | 99,600           | 11,334           |
| 2018                               | 7     | 3270         | 3          | 22,738          | 194,607   | 21,062         | 11.68         | 9,240        | 1,079            | 230,717       | 2,036,012 | 20,417           | 11.33         | 99,721           | 11,298           |
| 2018                               | 8     | 3270         | 3          | 23,884          | 201,077   | 20,607         | 11.88         | 9,758        | 1,159            | 231,603       | 2,051,970 | 20,425           | 11.29         | 100,464          | 11,342           |
| 2018                               | 9     | 3270         | 3          | 20,921          | 172,524   | 20,575         | 12.13         | 8,385        | 1,017            | 230,497       | 2,048,464 | 20,429           | 11.25         | 100,272          | 11,281           |
| 2018                               | 10    | 3270         | 3          | 16,393          | 163,580   | 20,369         | 10.02         | 8,031        | 805              | 232,471       | 2,052,261 | 20,431           | 11.33         | 100,448          | 11,381           |
| 2018                               | 11    | 3270         | 3          | 17,365          | 155,822   | 20,569         | 11.14         | 7,576        | 844              | 232,204       | 2,052,034 | 20,475           | 11.32         | 100,221          | 11,345           |

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\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Other</b>        |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                | 10    | 3270         | 4          | 2,711           | 39,308    | 173            | 6.90          | 227,214      | 15,678           | 38,038        | 421,240   | 174              | 9.03          | 2,420,920        | 219,329          |
| 2017                | 11    | 3270         | 4          | 3,107           | 33,591    | 170            | 9.25          | 197,594      | 18,277           | 38,199        | 422,513   | 174              | 9.04          | 2,428,236        | 219,513          |
| 2017                | 12    | 3270         | 4          | 3,161           | 33,625    | 175            | 9.40          | 192,143      | 18,061           | 38,499        | 424,967   | 174              | 9.06          | 2,442,339        | 221,276          |
| 2018                | 1     | 3270         | 4          | 3,194           | 33,951    | 176            | 9.41          | 192,903      | 18,152           | 38,584        | 427,549   | 173              | 9.02          | 2,471,382        | 222,919          |
| 2018                | 2     | 3270         | 4          | 2,833           | 27,996    | 179            | 10.12         | 156,402      | 15,828           | 38,550        | 426,270   | 174              | 9.04          | 2,449,828        | 221,464          |
| 2018                | 3     | 3270         | 4          | 3,006           | 28,131    | 176            | 10.69         | 159,835      | 17,086           | 38,405        | 422,186   | 174              | 9.10          | 2,426,356        | 220,798          |
| 2018                | 4     | 3270         | 4          | 2,958           | 28,855    | 174            | 10.25         | 165,833      | 16,998           | 38,253        | 418,066   | 175              | 9.15          | 2,388,949        | 218,589          |
| 2018                | 5     | 3270         | 4          | 3,259           | 33,627    | 173            | 9.69          | 194,376      | 18,835           | 38,281        | 417,733   | 175              | 9.16          | 2,387,046        | 218,653          |
| 2018                | 6     | 3270         | 4          | 3,140           | 36,427    | 175            | 8.62          | 208,154      | 17,943           | 37,979        | 416,590   | 175              | 9.12          | 2,380,514        | 217,103          |
| 2018                | 7     | 3270         | 4          | 3,315           | 36,214    | 176            | 9.15          | 205,761      | 18,827           | 37,692        | 411,277   | 175              | 9.16          | 2,350,154        | 215,274          |
| 2018                | 8     | 3270         | 4          | 3,392           | 36,683    | 171            | 9.25          | 214,520      | 19,843           | 37,536        | 407,593   | 174              | 9.21          | 2,342,489        | 215,743          |
| 2018                | 9     | 3270         | 4          | 3,282           | 34,983    | 175            | 9.38          | 199,903      | 18,751           | 37,358        | 403,391   | 174              | 9.26          | 2,318,339        | 214,678          |
| 2018                | 10    | 3270         | 4          | 2,761           | 32,804    | 174            | 8.42          | 188,529      | 15,874           | 37,408        | 396,887   | 175              | 9.43          | 2,267,926        | 213,865          |
| 2018                | 11    | 3270         | 4          | 2,863           | 28,019    | 171            | 10.22         | 163,854      | 16,746           | 37,164        | 391,315   | 175              | 9.50          | 2,236,086        | 212,428          |
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                | 10    | 3270         | 5          | 25,804          | 258,273   | 152,845        | 9.99          | 1,690        | 169              | 407,122       | 3,245,655 | 152,011          | 12.54         | 21,351           | 2,677            |
| 2017                | 11    | 3270         | 5          | 31,190          | 250,066   | 151,220        | 12.47         | 1,654        | 206              | 407,814       | 3,249,803 | 152,274          | 12.55         | 21,342           | 2,678            |
| 2017                | 12    | 3270         | 5          | 33,691          | 269,970   | 154,018        | 12.48         | 1,753        | 219              | 407,309       | 3,240,865 | 152,614          | 12.57         | 21,236           | 2,669            |
| 2018                | 1     | 3270         | 5          | 34,839          | 283,918   | 156,004        | 12.27         | 1,820        | 223              | 407,666       | 3,248,277 | 152,575          | 12.55         | 21,290           | 2,672            |
| 2018                | 2     | 3270         | 5          | 31,181          | 249,077   | 154,958        | 12.52         | 1,607        | 201              | 408,793       | 3,256,527 | 152,843          | 12.55         | 21,306           | 2,674            |
| 2018                | 3     | 3270         | 5          | 31,313          | 247,992   | 147,517        | 12.63         | 1,681        | 212              | 407,778       | 3,246,156 | 153,024          | 12.56         | 21,213           | 2,664            |
| 2018                | 4     | 3270         | 5          | 30,662          | 241,663   | 150,873        | 12.69         | 1,602        | 203              | 408,364       | 3,248,263 | 153,113          | 12.57         | 21,215           | 2,667            |
| 2018                | 5     | 3270         | 5          | 35,144          | 276,880   | 154,740        | 12.69         | 1,789        | 227              | 411,451       | 3,271,165 | 153,546          | 12.58         | 21,304           | 2,680            |
| 2018                | 6     | 3270         | 5          | 36,228          | 297,331   | 156,237        | 12.18         | 1,903        | 232              | 409,158       | 3,276,907 | 153,797          | 12.49         | 21,307           | 2,661            |
| 2018                | 7     | 3270         | 5          | 41,701          | 325,475   | 159,100        | 12.81         | 2,046        | 262              | 408,715       | 3,280,461 | 153,754          | 12.46         | 21,336           | 2,658            |
| 2018                | 8     | 3270         | 5          | 41,633          | 322,144   | 155,876        | 12.92         | 2,067        | 267              | 410,729       | 3,303,105 | 153,913          | 12.43         | 21,461           | 2,668            |
| 2018                | 9     | 3270         | 5          | 37,584          | 285,289   | 154,965        | 13.17         | 1,841        | 242              | 410,970       | 3,308,078 | 154,029          | 12.42         | 21,477           | 2,667            |
| 2018                | 10    | 3270         | 5          | 28,307          | 255,014   | 153,786        | 11.10         | 1,658        | 184              | 413,473       | 3,304,819 | 154,108          | 12.51         | 21,445           | 2,683            |
| 2018                | 11    | 3270         | 5          | 31,028          | 247,930   | 155,468        | 12.51         | 1,595        | 200              | 413,311       | 3,302,683 | 154,462          | 12.51         | 21,382           | 2,675            |

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\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                     | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|--------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>4220 = Xcel (NSP)</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| <b>Residential</b>       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                     | 10    | 4220         | 1          | 17,853          | 130,638   | 216,998        | 13.67         | 602          | 82               | 250,208       | 1,830,402 | 216,561          | 13.67         | 8,452            | 1,155            |
| 2017                     | 11    | 4220         | 1          | 21,116          | 158,334   | 217,289        | 13.34         | 729          | 97               | 252,687       | 1,846,641 | 216,656          | 13.68         | 8,523            | 1,166            |
| 2017                     | 12    | 4220         | 1          | 25,024          | 193,854   | 217,481        | 12.91         | 891          | 115              | 254,144       | 1,852,972 | 216,750          | 13.72         | 8,549            | 1,173            |
| 2018                     | 1     | 4220         | 1          | 27,417          | 210,888   | 217,627        | 13.00         | 969          | 126              | 255,629       | 1,864,421 | 216,848          | 13.71         | 8,598            | 1,179            |
| 2018                     | 2     | 4220         | 1          | 22,660          | 169,000   | 217,764        | 13.41         | 776          | 104              | 258,052       | 1,882,600 | 216,953          | 13.71         | 8,677            | 1,190            |
| 2018                     | 3     | 4220         | 1          | 19,741          | 142,781   | 218,000        | 13.83         | 655          | 91               | 256,767       | 1,866,669 | 217,074          | 13.76         | 8,599            | 1,183            |
| 2018                     | 4     | 4220         | 1          | 19,741          | 142,781   | 218,000        | 13.83         | 655          | 91               | 258,987       | 1,882,607 | 217,190          | 13.76         | 8,668            | 1,193            |
| 2018                     | 5     | 4220         | 1          | 18,796          | 133,621   | 218,077        | 14.07         | 613          | 86               | 260,458       | 1,891,411 | 217,304          | 13.77         | 8,704            | 1,199            |
| 2018                     | 6     | 4220         | 1          | 24,306          | 166,993   | 218,018        | 14.56         | 766          | 112              | 262,539       | 1,903,813 | 217,422          | 13.79         | 8,756            | 1,207            |
| 2018                     | 7     | 4220         | 1          | 19,220          | 165,535   | 217,941        | 11.61         | 760          | 88               | 257,896       | 1,903,074 | 217,544          | 13.55         | 8,748            | 1,185            |
| 2018                     | 8     | 4220         | 1          | 25,196          | 186,849   | 218,053        | 13.48         | 857          | 116              | 261,196       | 1,938,235 | 217,667          | 13.48         | 8,905            | 1,200            |
| 2018                     | 9     | 4220         | 1          | 20,364          | 140,775   | 218,148        | 14.47         | 645          | 93               | 261,434       | 1,942,049 | 217,783          | 13.46         | 8,917            | 1,200            |
| 2018                     | 10    | 4220         | 1          | 18,677          | 140,556   | 218,314        | 13.29         | 644          | 86               | 262,258       | 1,951,967 | 217,893          | 13.44         | 8,958            | 1,204            |
| 2018                     | 11    | 4220         | 1          | 21,280          | 163,628   | 218,572        | 13.01         | 749          | 97               | 262,422       | 1,957,261 | 218,000          | 13.41         | 8,978            | 1,204            |
| <b>Rural</b>             |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                     | 10    | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                     | 11    | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                     | 12    | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 1     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 2     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 3     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 4     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 5     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 6     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 7     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 8     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 9     | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 10    | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                     | 11    | 4220         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |

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\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 4220         | 3          | 37,195          | 407,426   | 39,738         | 9.13          | 10,253       | 936              | 444,848       | 4,800,486 | 39,638           | 9.27          | 121,108          | 11,227           |
| 2017                               | 11    | 4220         | 3          | 35,575          | 391,480   | 39,809         | 9.09          | 9,834        | 894              | 447,563       | 4,821,540 | 39,658           | 9.28          | 121,578          | 11,282           |
| 2017                               | 12    | 4220         | 3          | 37,029          | 416,288   | 39,858         | 8.90          | 10,444       | 930              | 450,399       | 4,843,852 | 39,677           | 9.30          | 122,082          | 11,354           |
| 2018                               | 1     | 4220         | 3          | 37,692          | 416,373   | 39,875         | 9.05          | 10,442       | 945              | 452,837       | 4,867,097 | 39,695           | 9.30          | 122,612          | 11,403           |
| 2018                               | 2     | 4220         | 3          | 33,356          | 365,824   | 39,890         | 9.12          | 9,171        | 836              | 454,452       | 4,881,091 | 39,713           | 9.31          | 122,909          | 11,443           |
| 2018                               | 3     | 4220         | 3          | 33,114          | 367,651   | 39,911         | 9.01          | 9,212        | 830              | 451,021       | 4,844,149 | 39,736           | 9.31          | 121,908          | 11,350           |
| 2018                               | 4     | 4220         | 3          | 33,114          | 367,651   | 39,911         | 9.01          | 9,212        | 830              | 450,424       | 4,838,211 | 39,765           | 9.31          | 121,670          | 11,327           |
| 2018                               | 5     | 4220         | 3          | 38,393          | 421,400   | 39,927         | 9.11          | 10,554       | 961              | 451,811       | 4,853,453 | 39,794           | 9.31          | 121,964          | 11,355           |
| 2018                               | 6     | 4220         | 3          | 41,325          | 436,620   | 39,943         | 9.46          | 10,931       | 1,034            | 452,574       | 4,877,200 | 39,821           | 9.28          | 122,478          | 11,366           |
| 2018                               | 7     | 4220         | 3          | 37,783          | 456,164   | 39,968         | 8.28          | 11,413       | 945              | 447,612       | 4,899,377 | 39,849           | 9.14          | 122,949          | 11,238           |
| 2018                               | 8     | 4220         | 3          | 42,717          | 466,803   | 40,017         | 9.15          | 11,665       | 1,067            | 447,845       | 4,931,303 | 39,879           | 9.08          | 123,657          | 11,228           |
| 2018                               | 9     | 4220         | 3          | 40,884          | 426,019   | 40,061         | 9.60          | 10,634       | 1,021            | 448,177       | 4,939,699 | 39,909           | 9.07          | 123,774          | 11,226           |
| 2018                               | 10    | 4220         | 3          | 39,652          | 423,090   | 40,114         | 9.37          | 10,547       | 988              | 450,634       | 4,955,363 | 39,940           | 9.09          | 124,070          | 11,278           |
| 2018                               | 11    | 4220         | 3          | 33,921          | 386,647   | 40,214         | 8.77          | 9,615        | 843              | 448,980       | 4,950,530 | 39,974           | 9.07          | 123,844          | 11,233           |
| <b>Other</b>                       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 4220         | 4          | 522             | 2,950     | 1,167          | 17.69         | 2,528        | 447              | 6,125         | 27,831    | 1,152            | 22.01         | 24,159           | 5,317            |
| 2017                               | 11    | 4220         | 4          | 642             | 1,987     | 1,172          | 32.31         | 1,695        | 548              | 6,074         | 28,006    | 1,155            | 21.69         | 24,248           | 5,259            |
| 2017                               | 12    | 4220         | 4          | 367             | 3,704     | 1,176          | 9.91          | 3,150        | 312              | 6,141         | 28,244    | 1,158            | 21.74         | 24,390           | 5,302            |
| 2018                               | 1     | 4220         | 4          | 661             | 2,914     | 1,174          | 22.68         | 2,482        | 563              | 6,135         | 29,144    | 1,160            | 21.05         | 25,124           | 5,289            |
| 2018                               | 2     | 4220         | 4          | 645             | 1,900     | 1,173          | 33.95         | 1,620        | 550              | 6,508         | 28,518    | 1,162            | 22.82         | 24,542           | 5,600            |
| 2018                               | 3     | 4220         | 4          | 611             | 2,318     | 1,175          | 26.36         | 1,973        | 520              | 6,540         | 27,855    | 1,165            | 23.48         | 23,910           | 5,614            |
| 2018                               | 4     | 4220         | 4          | 611             | 2,318     | 1,175          | 26.36         | 1,973        | 520              | 6,639         | 27,356    | 1,167            | 24.27         | 23,441           | 5,689            |
| 2018                               | 5     | 4220         | 4          | 670             | 1,981     | 1,173          | 33.82         | 1,689        | 571              | 6,563         | 27,575    | 1,168            | 23.80         | 23,609           | 5,619            |
| 2018                               | 6     | 4220         | 4          | 586             | 1,718     | 1,170          | 34.11         | 1,468        | 501              | 6,698         | 27,479    | 1,170            | 24.37         | 23,486           | 5,724            |
| 2018                               | 7     | 4220         | 4          | 388             | 1,493     | 1,170          | 25.99         | 1,276        | 332              | 6,488         | 27,563    | 1,171            | 23.54         | 23,538           | 5,541            |
| 2018                               | 8     | 4220         | 4          | 240             | 2,136     | 1,163          | 11.24         | 1,837        | 206              | 6,445         | 27,516    | 1,171            | 23.42         | 23,498           | 5,503            |
| 2018                               | 9     | 4220         | 4          | 566             | 1,946     | 1,148          | 29.09         | 1,695        | 493              | 6,509         | 27,365    | 1,170            | 23.79         | 23,389           | 5,564            |
| 2018                               | 10    | 4220         | 4          | 408             | 2,774     | 1,160          | 14.71         | 2,391        | 352              | 6,395         | 27,189    | 1,169            | 23.52         | 23,258           | 5,470            |
| 2018                               | 11    | 4220         | 4          | 714             | 1,959     | 1,181          | 36.45         | 1,659        | 605              | 6,467         | 27,161    | 1,170            | 23.81         | 23,215           | 5,527            |

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\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                | 10    | 4220         | 5          | 55,570          | 541,014   | 257,903        | 10.27         | 2,098        | 215              | 701,181       | 6,658,719 | 257,351          | 10.53         | 25,874           | 2,725            |
| 2017                | 11    | 4220         | 5          | 57,333          | 551,801   | 258,269        | 10.39         | 2,137        | 222              | 706,324       | 6,696,187 | 257,468          | 10.55         | 26,008           | 2,744            |
| 2017                | 12    | 4220         | 5          | 62,420          | 613,846   | 258,515        | 10.17         | 2,375        | 242              | 710,684       | 6,725,068 | 257,585          | 10.57         | 26,108           | 2,760            |
| 2018                | 1     | 4220         | 5          | 65,770          | 630,175   | 258,676        | 10.44         | 2,436        | 254              | 714,601       | 6,760,662 | 257,703          | 10.57         | 26,234           | 2,773            |
| 2018                | 2     | 4220         | 5          | 56,661          | 536,724   | 258,827        | 10.56         | 2,074        | 219              | 719,012       | 6,792,209 | 257,828          | 10.59         | 26,344           | 2,790            |
| 2018                | 3     | 4220         | 5          | 53,466          | 512,750   | 259,085        | 10.43         | 1,979        | 206              | 714,328       | 6,738,673 | 257,974          | 10.60         | 26,122           | 2,769            |
| 2018                | 4     | 4220         | 5          | 53,466          | 512,750   | 259,085        | 10.43         | 1,979        | 206              | 716,050       | 6,748,174 | 258,121          | 10.61         | 26,143           | 2,774            |
| 2018                | 5     | 4220         | 5          | 57,859          | 557,002   | 259,176        | 10.39         | 2,149        | 223              | 718,832       | 6,772,439 | 258,266          | 10.61         | 26,223           | 2,782            |
| 2018                | 6     | 4220         | 5          | 66,217          | 605,331   | 259,130        | 10.94         | 2,336        | 256              | 721,811       | 6,808,492 | 258,412          | 10.60         | 26,347           | 2,793            |
| 2018                | 7     | 4220         | 5          | 57,391          | 623,192   | 259,078        | 9.21          | 2,405        | 222              | 711,996       | 6,830,014 | 258,562          | 10.42         | 26,415           | 2,752            |
| 2018                | 8     | 4220         | 5          | 68,153          | 655,788   | 259,232        | 10.39         | 2,530        | 263              | 715,486       | 6,897,054 | 258,716          | 10.37         | 26,659           | 2,765            |
| 2018                | 9     | 4220         | 5          | 61,814          | 568,740   | 259,356        | 10.87         | 2,193        | 238              | 716,120       | 6,909,113 | 258,861          | 10.36         | 26,690           | 2,765            |
| 2018                | 10    | 4220         | 5          | 58,737          | 566,420   | 259,588        | 10.37         | 2,182        | 226              | 719,287       | 6,934,519 | 259,001          | 10.37         | 26,774           | 2,776            |
| 2018                | 11    | 4220         | 5          | 55,915          | 552,234   | 259,966        | 10.13         | 2,124        | 215              | 717,869       | 6,934,952 | 259,143          | 10.35         | 26,761           | 2,770            |

5820 = Superior Water Power and Light

| <b>Residential</b> |    |      |   |       |       |        |       |       |     |        |        |        |       |       |     |
|--------------------|----|------|---|-------|-------|--------|-------|-------|-----|--------|--------|--------|-------|-------|-----|
| 2017               | 10 | 5820 | 1 | 734   | 5,884 | 12,609 | 12.47 | 467   | 58  | 9,876  | 83,343 | 12,590 | 11.85 | 6,620 | 784 |
| 2017               | 11 | 5820 | 1 | 982   | 7,854 | 12,625 | 12.50 | 622   | 78  | 10,163 | 85,122 | 12,596 | 11.94 | 6,758 | 807 |
| 2017               | 12 | 5820 | 1 | 1,073 | 8,982 | 12,605 | 11.95 | 713   | 85  | 10,258 | 85,352 | 12,601 | 12.02 | 6,773 | 814 |
| 2018               | 1  | 5820 | 1 | 1,227 | 9,660 | 12,635 | 12.70 | 765   | 97  | 10,503 | 85,745 | 12,606 | 12.25 | 6,802 | 833 |
| 2018               | 2  | 5820 | 1 | 1,095 | 8,922 | 1,632  | 12.27 | 5,467 | 671 | 10,703 | 86,980 | 11,694 | 12.31 | 7,438 | 916 |
| 2018               | 3  | 5820 | 1 | 980   | 7,881 | 12,609 | 12.43 | 625   | 78  | 10,746 | 87,064 | 11,692 | 12.34 | 7,446 | 919 |
| 2018               | 4  | 5820 | 1 | 846   | 6,760 | 12,621 | 12.51 | 536   | 67  | 10,784 | 86,694 | 11,694 | 12.44 | 7,414 | 922 |
| 2018               | 5  | 5820 | 1 | 742   | 5,978 | 12,643 | 12.41 | 473   | 59  | 10,795 | 86,444 | 11,699 | 12.49 | 7,389 | 923 |
| 2018               | 6  | 5820 | 1 | 844   | 6,131 | 12,678 | 13.77 | 484   | 67  | 10,949 | 87,017 | 11,705 | 12.58 | 7,434 | 935 |
| 2018               | 7  | 5820 | 1 | 825   | 6,168 | 12,687 | 13.38 | 486   | 65  | 10,996 | 86,833 | 11,710 | 12.66 | 7,415 | 939 |
| 2018               | 8  | 5820 | 1 | 769   | 7,109 | 12,686 | 10.82 | 560   | 61  | 10,975 | 87,393 | 11,717 | 12.56 | 7,459 | 937 |
| 2018               | 9  | 5820 | 1 | 770   | 6,139 | 12,681 | 12.54 | 484   | 61  | 10,887 | 87,468 | 11,726 | 12.45 | 7,459 | 929 |
| 2018               | 10 | 5820 | 1 | 810   | 6,639 | 12,678 | 12.20 | 524   | 64  | 10,963 | 88,223 | 11,732 | 12.43 | 7,520 | 935 |
| 2018               | 11 | 5820 | 1 | 870   | 7,463 | 12,658 | 11.66 | 590   | 69  | 10,851 | 87,832 | 11,734 | 12.35 | 7,485 | 924 |



10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Rural</b>                       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                               | 11    | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                               | 12    | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 1     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 2     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 3     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 4     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 5     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 6     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 7     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 8     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 9     | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 10    | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                               | 11    | 5820         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 5820         | 3          | 4,749           | 62,281    | 2,099          | 7.63          | 29,672       | 2,264            | 55,778        | 750,129   | 2,121            | 7.44          | 353,668          | 26,313           |
| 2017                               | 11    | 5820         | 3          | 4,953           | 66,566    | 2,131          | 7.44          | 31,237       | 2,324            | 56,352        | 756,276   | 2,122            | 7.45          | 356,398          | 26,552           |
| 2017                               | 12    | 5820         | 3          | 5,073           | 70,685    | 2,139          | 7.18          | 33,046       | 2,373            | 56,534        | 758,113   | 2,124            | 7.46          | 356,927          | 26,627           |
| 2018                               | 1     | 5820         | 3          | 5,392           | 69,270    | 2,133          | 7.78          | 32,475       | 2,527            | 57,312        | 759,748   | 2,126            | 7.54          | 357,360          | 26,945           |
| 2018                               | 2     | 5820         | 3          | 4,600           | 60,873    | 2,128          | 7.56          | 28,606       | 2,163            | 57,327        | 760,744   | 2,127            | 7.54          | 357,661          | 26,968           |
| 2018                               | 3     | 5820         | 3          | 5,111           | 66,189    | 2,147          | 7.72          | 30,829       | 2,380            | 57,425        | 762,371   | 2,128            | 7.53          | 358,257          | 26,977           |
| 2018                               | 4     | 5820         | 3          | 4,525           | 62,786    | 2,150          | 7.21          | 29,203       | 2,106            | 57,458        | 762,707   | 2,130            | 7.53          | 358,078          | 26,963           |
| 2018                               | 5     | 5820         | 3          | 3,946           | 54,902    | 2,151          | 7.19          | 25,524       | 1,835            | 57,103        | 758,822   | 2,132            | 7.53          | 355,920          | 26,801           |
| 2018                               | 6     | 5820         | 3          | 4,133           | 51,529    | 2,148          | 8.02          | 23,989       | 1,924            | 56,771        | 753,280   | 2,133            | 7.54          | 353,155          | 26,628           |
| 2018                               | 7     | 5820         | 3          | 4,419           | 56,920    | 2,149          | 7.76          | 26,487       | 2,055            | 56,370        | 746,662   | 2,134            | 7.55          | 349,888          | 26,417           |
| 2018                               | 8     | 5820         | 3          | 3,577           | 55,757    | 2,153          | 6.42          | 25,897       | 1,663            | 55,079        | 739,375   | 2,136            | 7.45          | 346,149          | 25,788           |
| 2018                               | 9     | 5820         | 3          | 3,772           | 55,744    | 2,153          | 6.77          | 25,891       | 1,753            | 54,250        | 733,502   | 2,140            | 7.40          | 342,758          | 25,364           |
| 2018                               | 10    | 5820         | 3          | 3,872           | 57,164    | 2,156          | 6.77          | 26,514       | 1,795            | 53,373        | 728,385   | 2,145            | 7.33          | 339,573          | 24,891           |
| 2018                               | 11    | 5820         | 3          | 4,000           | 59,288    | 2,155          | 6.75          | 27,512       | 1,857            | 52,420        | 721,107   | 2,147            | 7.27          | 335,867          | 24,418           |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Other</b>        |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                | 10    | 5820         | 4          | 38              | 361       | 42             | 10.53         | 8,595        | 905              | 457           | 4,340     | 37               | 10.53         | 117,297          | 12,351           |
| 2017                | 11    | 5820         | 4          | 38              | 421       | 42             | 9.03          | 10,024       | 905              | 453           | 4,376     | 37               | 10.35         | 118,270          | 12,241           |
| 2017                | 12    | 5820         | 4          | 36              | 421       | 43             | 8.55          | 9,791        | 837              | 445           | 4,360     | 38               | 10.21         | 114,737          | 11,715           |
| 2018                | 1     | 5820         | 4          | 42              | 404       | 41             | 10.4          | 9,854        | 1025             | 447           | 4,331     | 38               | 10.32         | 113,974          | 11,762           |
| 2018                | 2     | 5820         | 4          | 38              | 379       | 42             | 10.03         | 9,024        | 905              | 447           | 4,344     | 39               | 10.29         | 111,385          | 11,462           |
| 2018                | 3     | 5820         | 4          | 38              | 351       | 43             | 10.83         | 8,163        | 884              | 445           | 4,338     | 39               | 10.26         | 111,231          | 11,412           |
| 2018                | 4     | 5820         | 4          | 37              | 330       | 44             | 11.21         | 7,500        | 841              | 447           | 4,337     | 40               | 10.31         | 108,425          | 11,179           |
| 2018                | 5     | 5820         | 4          | 37              | 336       | 44             | 11.01         | 7,636        | 841              | 449           | 4,339     | 41               | 10.35         | 105,829          | 10,953           |
| 2018                | 6     | 5820         | 4          | 39              | 353       | 45             | 11.05         | 7,844        | 867              | 454           | 4,392     | 41               | 10.34         | 107,122          | 11,076           |
| 2018                | 7     | 5820         | 4          | 39              | 358       | 44             | 10.89         | 8,136        | 886              | 456           | 4,416     | 42               | 10.33         | 105,143          | 10,861           |
| 2018                | 8     | 5820         | 4          | 34              | 330       | 45             | 10.30         | 7,333        | 755              | 455           | 4,419     | 43               | 10.30         | 102,767          | 10,585           |
| 2018                | 9     | 5820         | 4          | 35              | 344       | 46             | 10.17         | 7,478        | 761              | 451           | 4,388     | 43               | 10.28         | 102,047          | 10,490           |
| 2018                | 10    | 5820         | 4          | 37              | 358       | 46             | 10.34         | 7,783        | 805              | 450           | 4,385     | 44               | 10.26         | 99,659           | 10,225           |
| 2018                | 11    | 5820         | 4          | 48              | 384       | 47             | 12.50         | 8,170        | 1,021            | 460           | 4,348     | 44               | 10.58         | 98,818           | 10,455           |
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                | 10    | 5820         | 5          | 5,521           | 68,526    | 14,750         | 8.06          | 4,646        | 374              | 66,111        | 837,812   | 14,748           | 7.89          | 56,809           | 4,482            |
| 2017                | 11    | 5820         | 5          | 5,973           | 74,841    | 14,798         | 7.98          | 5,058        | 404              | 66,968        | 845,774   | 14,755           | 7.92          | 57,321           | 4,540            |
| 2017                | 12    | 5820         | 5          | 6,182           | 80,088    | 14,787         | 7.72          | 5,416        | 418              | 67,237        | 847,825   | 14,763           | 7.93          | 57,429           | 4,554            |
| 2018                | 1     | 5820         | 5          | 6,661           | 79,334    | 14,809         | 8.40          | 5,357        | 450              | 68,262        | 849,824   | 14,771           | 8.03          | 57,533           | 4,620            |
| 2018                | 2     | 5820         | 5          | 5,733           | 70,174    | 14,802         | 8.17          | 4,741        | 387              | 68,477        | 852,068   | 14,777           | 8.04          | 57,662           | 4,636            |
| 2018                | 3     | 5820         | 5          | 6,129           | 74,421    | 14,799         | 8.24          | 5,029        | 414              | 68,616        | 853,773   | 14,776           | 8.04          | 57,781           | 4,646            |
| 2018                | 4     | 5820         | 5          | 5,408           | 69,876    | 14,815         | 7.74          | 4,717        | 365              | 68,689        | 853,738   | 14,780           | 8.05          | 57,763           | 4,650            |
| 2018                | 5     | 5820         | 5          | 4,725           | 61,216    | 14,838         | 7.72          | 4,126        | 319              | 68,347        | 849,605   | 14,788           | 8.04          | 57,452           | 4,619            |
| 2018                | 6     | 5820         | 5          | 5,016           | 58,013    | 14,871         | 8.65          | 3,901        | 337              | 68,174        | 844,689   | 14,796           | 8.07          | 57,089           | 4,607            |
| 2018                | 7     | 5820         | 5          | 5,283           | 63,446    | 14,880         | 8.33          | 4,264        | 355              | 67,822        | 837,911   | 14,803           | 8.09          | 56,604           | 4,579            |
| 2018                | 8     | 5820         | 5          | 4,380           | 63,196    | 14,884         | 6.93          | 4,246        | 294              | 66,509        | 831,187   | 14,812           | 8.00          | 56,116           | 4,489            |
| 2018                | 9     | 5820         | 5          | 4,577           | 62,227    | 14,880         | 7.36          | 4,182        | 308              | 65,588        | 825,358   | 14,826           | 7.95          | 55,670           | 4,426            |
| 2018                | 10    | 5820         | 5          | 4,719           | 64,161    | 14,880         | 7.35          | 4,312        | 317              | 64,786        | 820,993   | 14,837           | 7.89          | 55,334           | 4,366            |
| 2018                | 11    | 5820         | 5          | 4,918           | 67,135    | 14,860         | 7.33          | 4,518        | 331              | 63,731        | 813,287   | 14,842           | 7.84          | 54,796           | 4,296            |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                      | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>6630 = WE Energies</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| <b>Residential</b>        |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                      | 10    | 6630         | 1          | 80,927          | 503,070   | 995,266        | 16.09         | 505          | 81               | 1,151,134     | 7,498,737 | 997,123          | 15.35         | 7,520            | 1,154            |
| 2017                      | 11    | 6630         | 1          | 94,429          | 611,262   | 996,202        | 15.45         | 614          | 95               | 1,155,729     | 7,518,082 | 995,752          | 15.37         | 7,550            | 1,160            |
| 2017                      | 12    | 6630         | 1          | 107,697         | 712,728   | 996,897        | 15.11         | 715          | 108              | 1,153,535     | 7,488,480 | 994,365          | 15.40         | 7,531            | 1,160            |
| 2018                      | 1     | 6630         | 1          | 107,632         | 713,088   | 997,769        | 15.09         | 715          | 108              | 1,158,994     | 7,518,925 | 993,981          | 15.41         | 7,564            | 1,166            |
| 2018                      | 2     | 6630         | 1          | 89,206          | 580,775   | 998,648        | 15.36         | 582          | 89               | 1,163,547     | 7,556,311 | 994,594          | 15.40         | 7,597            | 1,170            |
| 2018                      | 3     | 6630         | 1          | 88,409          | 573,227   | 998,974        | 15.42         | 574          | 89               | 1,163,005     | 7,559,384 | 995,164          | 15.38         | 7,596            | 1,168            |
| 2018                      | 4     | 6630         | 1          | 84,920          | 553,294   | 999,249        | 15.35         | 554          | 85               | 1,166,679     | 7,588,695 | 995,703          | 15.37         | 7,621            | 1,171            |
| 2018                      | 5     | 6630         | 1          | 96,863          | 612,973   | 999,639        | 15.80         | 613          | 97               | 1,174,159     | 7,650,567 | 996,265          | 15.35         | 7,679            | 1,179            |
| 2018                      | 6     | 6630         | 1          | 99,995          | 648,850   | 999,338        | 15.41         | 649          | 100              | 1,169,861     | 7,616,971 | 996,823          | 15.36         | 7,641            | 1,174            |
| 2018                      | 7     | 6630         | 1          | 130,233         | 899,940   | 999,353        | 14.47         | 901          | 130              | 1,179,357     | 7,705,800 | 997,375          | 15.30         | 7,726            | 1,182            |
| 2018                      | 8     | 6630         | 1          | 122,249         | 829,655   | 1,000,222      | 14.73         | 829          | 122              | 1,203,805     | 7,901,805 | 997,966          | 15.23         | 7,918            | 1,206            |
| 2018                      | 9     | 6630         | 1          | 92,325          | 594,686   | 1,001,351      | 15.52         | 594          | 92               | 1,194,885     | 7,833,548 | 998,576          | 15.25         | 7,845            | 1,196            |
| 2018                      | 10    | 6630         | 1          | 88,350          | 567,517   | 1,002,280      | 15.57         | 566          | 88               | 1,202,308     | 7,897,995 | 999,160          | 15.22         | 7,905            | 1,203            |
| 2018                      | 11    | 6630         | 1          | 96,481          | 631,571   | 1,003,010      | 15.28         | 630          | 96               | 1,204,360     | 7,918,304 | 999,728          | 15.21         | 7,920            | 1,205            |
| <b>Rural</b>              |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                      | 10    | 6630         | 2          | 1,634           | 11,256    | 11,834         | 14.52         | 951          | 138              | 24,590        | 173,778   | 11,888           | 14.15         | 14,618           | 2,068            |
| 2017                      | 11    | 6630         | 2          | 2,425           | 17,299    | 11,819         | 14.02         | 1,464        | 205              | 24,689        | 174,128   | 11,878           | 14.18         | 14,660           | 2,079            |
| 2017                      | 12    | 6630         | 2          | 2,514           | 18,111    | 11,815         | 13.88         | 1,533        | 213              | 24,841        | 174,976   | 11,869           | 14.20         | 14,742           | 2,093            |
| 2018                      | 1     | 6630         | 2          | 2,248           | 16,018    | 11,810         | 14.03         | 1,356        | 190              | 24,784        | 174,642   | 11,859           | 14.19         | 14,727           | 2,090            |
| 2018                      | 2     | 6630         | 2          | 2,116           | 14,990    | 11,798         | 14.12         | 1,271        | 179              | 24,935        | 175,904   | 11,849           | 14.18         | 14,845           | 2,105            |
| 2018                      | 3     | 6630         | 2          | 1,904           | 13,747    | 11,793         | 13.85         | 1,166        | 161              | 24,913        | 175,931   | 11,839           | 14.16         | 14,860           | 2,104            |
| 2018                      | 4     | 6630         | 2          | 1,810           | 12,955    | 11,785         | 13.97         | 1,099        | 154              | 24,835        | 175,373   | 11,830           | 14.16         | 14,824           | 2,099            |
| 2018                      | 5     | 6630         | 2          | 2,030           | 13,997    | 11,772         | 14.50         | 1,189        | 172              | 24,969        | 176,533   | 11,821           | 14.14         | 14,934           | 2,112            |
| 2018                      | 6     | 6630         | 2          | 1,887           | 12,987    | 11,765         | 14.53         | 1,104        | 160              | 24,847        | 175,577   | 11,812           | 14.15         | 14,864           | 2,103            |
| 2018                      | 7     | 6630         | 2          | 2,207           | 15,887    | 11,754         | 13.89         | 1,352        | 188              | 24,779        | 175,281   | 11,803           | 14.14         | 14,851           | 2,100            |
| 2018                      | 8     | 6630         | 2          | 2,185           | 15,598    | 11,741         | 14.01         | 1,329        | 186              | 25,141        | 178,219   | 11,794           | 14.11         | 15,111           | 2,132            |
| 2018                      | 9     | 6630         | 2          | 1,750           | 12,074    | 11,728         | 14.49         | 1,030        | 149              | 24,710        | 174,919   | 11,785           | 14.13         | 14,843           | 2,097            |
| 2018                      | 10    | 6630         | 2          | 1,906           | 13,557    | 11,716         | 14.06         | 1,157        | 163              | 24,982        | 177,220   | 11,775           | 14.10         | 15,051           | 2,122            |
| 2018                      | 11    | 6630         | 2          | 2,381           | 17,123    | 11,704         | 13.91         | 1,463        | 204              | 24,938        | 177,044   | 11,765           | 14.09         | 15,048           | 2,120            |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                               | 10    | 6630         | 3          | 144,566         | 1,484,542 | 114,852        | 9.74          | 12,926       | 1,259            | 1,668,519     | 17,109,518 | 115,200          | 9.75          | 148,520          | 14,481           |
| 2017                               | 11    | 6630         | 3          | 129,940         | 1,329,101 | 114,947        | 9.78          | 11,563       | 1,131            | 1,673,720     | 17,135,661 | 115,015          | 9.77          | 148,986          | 14,556           |
| 2017                               | 12    | 6630         | 3          | 134,425         | 1,406,955 | 115,061        | 9.55          | 12,228       | 1,168            | 1,673,229     | 17,124,172 | 114,831          | 9.77          | 149,125          | 14,570           |
| 2018                               | 1     | 6630         | 3          | 138,484         | 1,447,573 | 115,182        | 9.57          | 12,568       | 1,203            | 1,677,281     | 17,143,234 | 114,771          | 9.78          | 149,369          | 14,608           |
| 2018                               | 2     | 6630         | 3          | 134,425         | 1,406,955 | 115,061        | 9.55          | 12,228       | 1,168            | 1,681,285     | 17,224,128 | 114,814          | 9.76          | 150,018          | 14,642           |
| 2018                               | 3     | 6630         | 3          | 129,641         | 1,405,807 | 115,307        | 9.22          | 12,192       | 1,124            | 1,671,666     | 17,185,880 | 114,873          | 9.73          | 149,608          | 14,557           |
| 2018                               | 4     | 6630         | 3          | 129,116         | 1,362,750 | 115,337        | 9.47          | 11,815       | 1,119            | 1,678,415     | 17,248,848 | 114,931          | 9.73          | 150,080          | 14,603           |
| 2018                               | 5     | 6630         | 3          | 147,288         | 1,451,900 | 115,391        | 10.14         | 12,582       | 1,276            | 1,684,004     | 17,327,513 | 114,991          | 9.72          | 150,686          | 14,647           |
| 2018                               | 6     | 6630         | 3          | 146,340         | 1,483,987 | 115,430        | 9.86          | 12,856       | 1,268            | 1,676,631     | 17,288,207 | 115,055          | 9.70          | 150,260          | 14,575           |
| 2018                               | 7     | 6630         | 3          | 150,465         | 1,603,193 | 115,457        | 9.39          | 13,886       | 1,304            | 1,679,901     | 17,362,853 | 115,123          | 9.68          | 150,820          | 14,599           |
| 2018                               | 8     | 6630         | 3          | 157,039         | 1,624,858 | 115,483        | 9.66          | 14,070       | 1,359            | 1,683,805     | 17,441,037 | 115,189          | 9.65          | 151,412          | 14,611           |
| 2018                               | 9     | 6630         | 3          | 144,724         | 1,497,917 | 115,544        | 9.66          | 12,964       | 1,252            | 1,686,453     | 17,505,538 | 115,254          | 9.63          | 151,887          | 14,627           |
| 2018                               | 10    | 6630         | 3          | 139,513         | 1,423,762 | 115,636        | 9.80          | 12,312       | 1,207            | 1,681,400     | 17,444,758 | 115,320          | 9.64          | 151,273          | 14,583           |
| 2018                               | 11    | 6630         | 3          | 129,273         | 1,320,971 | 115,776        | 9.79          | 11,410       | 1,117            | 1,680,733     | 17,436,628 | 115,389          | 9.64          | 151,112          | 14,567           |
| <b>Other</b>                       |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                               | 10    | 6630         | 4          | 1,764           | 11,209    | 2,536          | 15.74         | 4,420        | 696              | 21,312        | 142,999    | 2,530            | 14.90         | 56,521           | 8,422            |
| 2017                               | 11    | 6630         | 4          | 1,933           | 14,299    | 2,538          | 13.52         | 5,634        | 762              | 21,526        | 144,196    | 2,529            | 14.93         | 57,017           | 8,513            |
| 2017                               | 12    | 6630         | 4          | 2,094           | 14,077    | 2,539          | 14.88         | 5,544        | 825              | 21,577        | 145,105    | 2,528            | 14.87         | 57,399           | 8,535            |
| 2018                               | 1     | 6630         | 4          | 2,106           | 13,305    | 2,542          | 15.83         | 5,234        | 829              | 21,507        | 143,349    | 2,530            | 15.00         | 56,660           | 8,499            |
| 2018                               | 2     | 6630         | 4          | 1,829           | 13,195    | 2,544          | 13.86         | 5,187        | 719              | 21,740        | 144,909    | 2,533            | 15.00         | 57,208           | 8,581            |
| 2018                               | 3     | 6630         | 4          | 1,720           | 11,106    | 2,544          | 15.49         | 4,366        | 676              | 21,415        | 143,863    | 2,535            | 14.89         | 56,751           | 8,450            |
| 2018                               | 4     | 6630         | 4          | 1,253           | 9,822     | 2,537          | 12.76         | 3,872        | 494              | 21,495        | 142,878    | 2,536            | 15.04         | 56,340           | 8,474            |
| 2018                               | 5     | 6630         | 4          | 1,732           | 11,869    | 2,543          | 14.59         | 4,667        | 681              | 21,335        | 143,119    | 2,537            | 14.91         | 56,413           | 8,411            |
| 2018                               | 6     | 6630         | 4          | 1,694           | 10,326    | 2,548          | 16.41         | 4,053        | 665              | 21,253        | 142,296    | 2,539            | 14.94         | 56,044           | 8,373            |
| 2018                               | 7     | 6630         | 4          | 1,089           | 7,662     | 2,550          | 14.21         | 3,005        | 427              | 21,121        | 140,918    | 2,541            | 14.99         | 55,458           | 8,313            |
| 2018                               | 8     | 6630         | 4          | 2,761           | 17,897    | 2,552          | 15.43         | 7,013        | 1,082            | 21,559        | 146,056    | 2,542            | 14.76         | 57,457           | 8,481            |
| 2018                               | 9     | 6630         | 4          | 1,379           | 7,755     | 2,553          | 17.78         | 3,038        | 540              | 21,354        | 142,522    | 2,544            | 14.98         | 56,023           | 8,392            |
| 2018                               | 10    | 6630         | 4          | 1,984           | 14,872    | 2,553          | 13.34         | 5,825        | 777              | 21,574        | 146,185    | 2,545            | 14.76         | 57,440           | 8,478            |
| 2018                               | 11    | 6630         | 4          | 1,663           | 12,147    | 2,556          | 13.69         | 4,752        | 651              | 21,304        | 144,033    | 2,547            | 14.79         | 56,550           | 8,364            |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                | 10    | 6630         | 5          | 228,891         | 2,010,078 | 1,124,488      | 11.39         | 1,788        | 204              | 2,865,555     | 24,925,029 | 1,126,742        | 11.50         | 22,121           | 2,544            |
| 2017                | 11    | 6630         | 5          | 228,727         | 1,971,962 | 1,125,506      | 11.60         | 1,752        | 203              | 2,875,664     | 24,972,065 | 1,125,174        | 11.52         | 22,194           | 2,557            |
| 2017                | 12    | 6630         | 5          | 246,730         | 2,151,871 | 1,126,312      | 11.47         | 1,911        | 219              | 2,873,182     | 24,932,732 | 1,123,592        | 11.52         | 22,190           | 2,556            |
| 2018                | 1     | 6630         | 5          | 250,470         | 2,189,983 | 1,127,303      | 11.44         | 1,943        | 222              | 2,882,566     | 24,980,148 | 1,123,141        | 11.54         | 22,241           | 2,567            |
| 2018                | 2     | 6630         | 5          | 225,629         | 1,962,990 | 1,128,256      | 11.49         | 1,740        | 200              | 2,889,560     | 25,048,325 | 1,123,807        | 11.54         | 22,289           | 2,572            |
| 2018                | 3     | 6630         | 5          | 221,674         | 2,003,887 | 1,128,618      | 11.06         | 1,776        | 196              | 2,879,052     | 25,012,132 | 1,124,428        | 11.51         | 22,244           | 2,560            |
| 2018                | 4     | 6630         | 5          | 217,099         | 1,938,820 | 1,128,908      | 11.20         | 1,717        | 192              | 2,889,477     | 25,102,867 | 1,125,017        | 11.51         | 22,313           | 2,568            |
| 2018                | 5     | 6630         | 5          | 247,913         | 2,090,739 | 1,129,345      | 11.86         | 1,851        | 220              | 2,902,520     | 25,244,805 | 1,125,630        | 11.50         | 22,427           | 2,579            |
| 2018                | 6     | 6630         | 5          | 249,916         | 2,156,150 | 1,129,081      | 11.59         | 1,910        | 221              | 2,890,645     | 25,170,125 | 1,126,246        | 11.48         | 22,349           | 2,566            |
| 2018                | 7     | 6630         | 5          | 283,994         | 2,526,681 | 1,129,114      | 11.24         | 2,238        | 252              | 2,903,211     | 25,331,925 | 1,126,859        | 11.46         | 22,480           | 2,576            |
| 2018                | 8     | 6630         | 5          | 284,234         | 2,488,008 | 1,129,998      | 11.42         | 2,202        | 251              | 2,932,363     | 25,614,190 | 1,127,510        | 11.45         | 22,717           | 2,601            |
| 2018                | 9     | 6630         | 5          | 240,178         | 2,112,433 | 1,131,176      | 11.37         | 1,867        | 212              | 2,925,455     | 25,603,602 | 1,128,175        | 11.43         | 22,695           | 2,594            |
| 2018                | 10    | 6630         | 5          | 231,753         | 2,019,708 | 1,132,185      | 11.47         | 1,784        | 205              | 2,928,317     | 25,613,232 | 1,128,817        | 11.43         | 22,690           | 2,593            |
| 2018                | 11    | 6630         | 5          | 229,798         | 1,981,812 | 1,133,046      | 11.60         | 1,749        | 203              | 2,929,388     | 25,623,082 | 1,129,445        | 11.43         | 22,686           | 2,593            |

6680 = Alliant (Wisconsin Power and Light)

|                    |    |      |   |        |         |         |       |     |     |         |           |         |       |       |       |
|--------------------|----|------|---|--------|---------|---------|-------|-----|-----|---------|-----------|---------|-------|-------|-------|
| <b>Residential</b> |    |      |   |        |         |         |       |     |     |         |           |         |       |       |       |
| 2017               | 10 | 6680 | 1 | 28,840 | 216,878 | 387,916 | 13.30 | 559 | 74  | 417,827 | 3,033,441 | 389,742 | 13.77 | 7,783 | 1,072 |
| 2017               | 11 | 6680 | 1 | 33,964 | 241,394 | 391,222 | 14.07 | 617 | 87  | 423,223 | 3,058,508 | 389,963 | 13.84 | 7,843 | 1,085 |
| 2017               | 12 | 6680 | 1 | 41,238 | 301,377 | 392,051 | 13.68 | 769 | 105 | 426,091 | 3,055,643 | 390,200 | 13.94 | 7,831 | 1,092 |
| 2018               | 1  | 6680 | 1 | 41,327 | 299,854 | 392,912 | 13.78 | 763 | 105 | 427,323 | 3,067,540 | 390,446 | 13.93 | 7,857 | 1,094 |
| 2018               | 2  | 6680 | 1 | 35,761 | 254,514 | 393,438 | 14.05 | 647 | 91  | 430,502 | 3,091,575 | 390,695 | 13.93 | 7,913 | 1,102 |
| 2018               | 3  | 6680 | 1 | 32,624 | 243,749 | 393,426 | 13.38 | 620 | 83  | 428,565 | 3,089,197 | 390,940 | 13.87 | 7,902 | 1,096 |
| 2018               | 4  | 6680 | 1 | 32,612 | 226,574 | 393,390 | 14.39 | 576 | 83  | 431,299 | 3,110,435 | 391,186 | 13.87 | 7,951 | 1,103 |
| 2018               | 5  | 6680 | 1 | 34,892 | 246,825 | 393,390 | 14.14 | 627 | 89  | 436,132 | 3,148,506 | 391,439 | 13.85 | 8,043 | 1,114 |
| 2018               | 6  | 6680 | 1 | 30,006 | 283,810 | 392,993 | 10.57 | 722 | 76  | 428,239 | 3,162,270 | 391,685 | 13.54 | 8,074 | 1,093 |
| 2018               | 7  | 6680 | 1 | 45,012 | 347,247 | 392,713 | 12.96 | 884 | 115 | 428,863 | 3,180,701 | 391,932 | 13.48 | 8,115 | 1,094 |
| 2018               | 8  | 6680 | 1 | 43,274 | 333,309 | 393,131 | 12.98 | 848 | 110 | 434,910 | 3,246,665 | 392,211 | 13.40 | 8,278 | 1,109 |
| 2018               | 9  | 6680 | 1 | 33,725 | 260,288 | 393,613 | 12.96 | 661 | 86  | 433,275 | 3,255,819 | 392,508 | 13.31 | 8,295 | 1,104 |
| 2018               | 10 | 6680 | 1 | 31,692 | 229,087 | 393,915 | 13.83 | 582 | 80  | 436,127 | 3,268,028 | 393,008 | 13.35 | 8,315 | 1,110 |
| 2018               | 11 | 6680 | 1 | 34,880 | 254,931 | 394,418 | 13.68 | 646 | 88  | 437,043 | 3,281,565 | 393,274 | 13.32 | 8,344 | 1,111 |

10/1/2017 thru 11/30/2018

\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Rural</b>                       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 6680         | 2          | 3,570           | 28,877    | 18,368         | 12.36         | 1,572        | 194              | 41,669        | 337,018   | 18,317           | 12.36         | 18,399           | 2,274            |
| 2017                               | 11    | 6680         | 2          | 3,981           | 32,606    | 18,206         | 12.21         | 1,791        | 219              | 42,066        | 340,293   | 18,303           | 12.36         | 18,592           | 2,298            |
| 2017                               | 12    | 6680         | 2          | 3,912           | 31,910    | 18,207         | 12.26         | 1,753        | 215              | 42,113        | 340,082   | 18,290           | 12.38         | 18,594           | 2,302            |
| 2018                               | 1     | 6680         | 2          | 4,024           | 32,614    | 18,210         | 12.34         | 1,791        | 221              | 42,194        | 340,737   | 18,278           | 12.38         | 18,642           | 2,308            |
| 2018                               | 2     | 6680         | 2          | 3,497           | 28,001    | 18,202         | 12.49         | 1,538        | 192              | 42,367        | 342,825   | 18,265           | 12.36         | 18,770           | 2,320            |
| 2018                               | 3     | 6680         | 2          | 3,128           | 26,459    | 18,189         | 11.82         | 1,455        | 172              | 42,061        | 341,875   | 18,251           | 12.30         | 18,732           | 2,304            |
| 2018                               | 4     | 6680         | 2          | 3,068           | 24,376    | 18,183         | 12.59         | 1,341        | 169              | 42,282        | 343,936   | 18,238           | 12.29         | 18,858           | 2,318            |
| 2018                               | 5     | 6680         | 2          | 3,070           | 24,498    | 18,183         | 12.53         | 1,347        | 169              | 42,552        | 346,425   | 18,229           | 12.28         | 19,004           | 2,334            |
| 2018                               | 6     | 6680         | 2          | 2,767           | 28,514    | 18,168         | 9.70          | 1,569        | 152              | 41,938        | 347,752   | 18,220           | 12.06         | 19,086           | 2,302            |
| 2018                               | 7     | 6680         | 2          | 4,422           | 38,482    | 18,141         | 11.49         | 2,121        | 244              | 42,361        | 353,204   | 18,210           | 11.99         | 19,396           | 2,326            |
| 2018                               | 8     | 6680         | 2          | 3,814           | 32,501    | 18,135         | 11.74         | 1,792        | 210              | 42,466        | 355,052   | 18,201           | 11.96         | 19,507           | 2,333            |
| 2018                               | 9     | 6680         | 2          | 2,953           | 25,434    | 18,127         | 11.61         | 1,403        | 163              | 42,206        | 354,272   | 18,192           | 11.91         | 19,474           | 2,319            |
| 2018                               | 10    | 6680         | 2          | 3,374           | 27,689    | 18,096         | 12.19         | 1,530        | 187              | 42,010        | 353,084   | 18,170           | 11.90         | 19,432           | 2,312            |
| 2018                               | 11    | 6680         | 2          | 3,698           | 30,428    | 18,093         | 12.15         | 1,682        | 204              | 41,727        | 350,906   | 18,160           | 11.89         | 19,323           | 2,298            |
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 6680         | 3          | 54,787          | 608,868   | 58,486         | 9.00          | 10,410       | 937              | 648,173       | 7,340,717 | 58,547           | 8.83          | 125,382          | 11,071           |
| 2017                               | 11    | 6680         | 3          | 49,524          | 562,636   | 58,773         | 8.80          | 9,573        | 842              | 647,554       | 7,330,922 | 58,568           | 8.83          | 125,169          | 11,052           |
| 2017                               | 12    | 6680         | 3          | 54,391          | 606,978   | 58,906         | 8.96          | 10,304       | 923              | 650,923       | 7,325,923 | 58,595           | 8.89          | 125,026          | 11,115           |
| 2018                               | 1     | 6680         | 3          | 57,517          | 635,145   | 58,997         | 9.06          | 10,766       | 975              | 653,668       | 7,339,746 | 58,657           | 8.91          | 125,130          | 11,149           |
| 2018                               | 2     | 6680         | 3          | 51,389          | 556,464   | 59,027         | 9.23          | 9,427        | 870              | 653,502       | 7,333,468 | 58,733           | 8.91          | 124,861          | 11,125           |
| 2018                               | 3     | 6680         | 3          | 46,970          | 590,182   | 59,027         | 7.96          | 9,999        | 796              | 649,540       | 7,316,918 | 58,773           | 8.88          | 124,495          | 11,055           |
| 2018                               | 4     | 6680         | 3          | 50,318          | 574,452   | 59,036         | 8.76          | 9,731        | 852              | 646,334       | 7,315,083 | 58,801           | 8.84          | 124,404          | 10,997           |
| 2018                               | 5     | 6680         | 3          | 50,332          | 564,596   | 59,036         | 8.91          | 9,564        | 852              | 649,112       | 7,346,664 | 58,831           | 8.84          | 124,877          | 11,039           |
| 2018                               | 6     | 6680         | 3          | 48,990          | 643,860   | 59,038         | 7.61          | 10,906       | 830              | 638,706       | 7,343,697 | 58,863           | 8.70          | 124,759          | 10,854           |
| 2018                               | 7     | 6680         | 3          | 62,566          | 689,193   | 59,053         | 9.08          | 11,671       | 1,060            | 637,694       | 7,354,158 | 58,896           | 8.67          | 124,867          | 10,826           |
| 2018                               | 8     | 6680         | 3          | 63,181          | 713,655   | 59,121         | 8.85          | 12,071       | 1,068            | 644,581       | 7,385,303 | 58,933           | 8.73          | 125,317          | 10,940           |
| 2018                               | 9     | 6680         | 3          | 50,610          | 614,884   | 59,203         | 8.23          | 10,386       | 855              | 640,575       | 7,360,913 | 58,975           | 8.70          | 124,814          | 10,859           |
| 2018                               | 10    | 6680         | 3          | 54,581          | 618,889   | 59,212         | 8.82          | 10,452       | 922              | 640,369       | 7,370,934 | 59,036           | 8.69          | 124,855          | 10,850           |
| 2018                               | 11    | 6680         | 3          | 52,750          | 607,268   | 59,253         | 8.69          | 10,249       | 891              | 643,595       | 7,415,566 | 59,076           | 8.68          | 125,526          | 10,896           |

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\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Other</b>        |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                | 10    | 6680         | 4          | 649             | 4,663     | 1,831          | 13.92         | 2,547        | 355              | 7,803         | 56,497     | 1,851            | 13.81         | 30,522           | 4,215            |
| 2017                | 11    | 6680         | 4          | 639             | 4,741     | 1,867          | 13.48         | 2,539        | 342              | 7,796         | 56,555     | 1,854            | 13.78         | 30,504           | 4,203            |
| 2017                | 12    | 6680         | 4          | 508             | 5,230     | 1,869          | 9.71          | 2,798        | 272              | 7,578         | 56,449     | 1,856            | 13.42         | 30,414           | 4,082            |
| 2018                | 1     | 6680         | 4          | 720             | 6,003     | 1,878          | 11.99         | 3,196        | 383              | 7,608         | 56,535     | 1,859            | 13.46         | 30,412           | 4,093            |
| 2018                | 2     | 6680         | 4          | 689             | 5,398     | 1,881          | 12.76         | 2,870        | 366              | 7,610         | 57,020     | 1,861            | 13.35         | 30,639           | 4,090            |
| 2018                | 3     | 6680         | 4          | 676             | 5,221     | 1,877          | 12.95         | 2,782        | 360              | 7,554         | 57,146     | 1,862            | 13.22         | 30,691           | 4,057            |
| 2018                | 4     | 6680         | 4          | 609             | 4,653     | 1,876          | 13.09         | 2,480        | 325              | 7,533         | 57,377     | 1,864            | 13.13         | 30,782           | 4,042            |
| 2018                | 5     | 6680         | 4          | 645             | 4,468     | 1,877          | 14.44         | 2,380        | 344              | 7,568         | 57,763     | 1,865            | 13.10         | 30,972           | 4,057            |
| 2018                | 6     | 6680         | 4          | -105            | 4,323     | 1,875          | -2.43         | 2,304        | -56              | 6,890         | 57,760     | 1,867            | 11.93         | 30,937           | 3,691            |
| 2018                | 7     | 6680         | 4          | 643             | 4,481     | 1,873          | 14.35         | 2,392        | 343              | 6,900         | 57,926     | 1,868            | 11.91         | 31,010           | 3,693            |
| 2018                | 8     | 6680         | 4          | 647             | 5,190     | 1,872          | 12.47         | 2,772        | 346              | 6,915         | 58,841     | 1,870            | 11.75         | 31,466           | 3,697            |
| 2018                | 9     | 6680         | 4          | -612            | -507      | 1,875          | 120.71        | -270         | -326             | 5,708         | 53,864     | 1,871            | 10.60         | 28,789           | 3,052            |
| 2018                | 10    | 6680         | 4          | 1,662           | 9,067     | 1,846          | 18.33         | 4,912        | 900              | 6,721         | 58,268     | 1,872            | 11.53         | 31,126           | 3,589            |
| 2018                | 11    | 6680         | 4          | 636             | 4,910     | 1,846          | 12.95         | 2,660        | 344              | 6,718         | 58,437     | 1,871            | 11.50         | 31,233           | 3,592            |
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                | 10    | 6680         | 5          | 87,847          | 859,286   | 466,601        | 10.22         | 1,842        | 188              | 1,115,472     | 10,767,674 | 468,455          | 10.36         | 22,986           | 2,381            |
| 2017                | 11    | 6680         | 5          | 88,108          | 841,376   | 470,068        | 10.47         | 1,790        | 187              | 1,120,638     | 10,786,277 | 468,688          | 10.39         | 23,014           | 2,391            |
| 2017                | 12    | 6680         | 5          | 100,049         | 945,494   | 471,033        | 10.58         | 2,007        | 212              | 1,126,704     | 10,778,095 | 468,941          | 10.45         | 22,984           | 2,402            |
| 2018                | 1     | 6680         | 5          | 103,588         | 973,617   | 471,996        | 10.64         | 2,063        | 220              | 1,130,792     | 10,804,557 | 469,240          | 10.47         | 23,026           | 2,411            |
| 2018                | 2     | 6680         | 5          | 91,336          | 844,377   | 472,547        | 10.82         | 1,787        | 193              | 1,133,980     | 10,824,887 | 469,553          | 10.48         | 23,054           | 2,416            |
| 2018                | 3     | 6680         | 5          | 89,398          | 865,611   | 472,519        | 10.33         | 1,832        | 189              | 1,133,719     | 10,805,135 | 469,826          | 10.49         | 22,998           | 2,412            |
| 2018                | 4     | 6680         | 5          | 86,608          | 830,054   | 472,485        | 10.43         | 1,757        | 183              | 1,133,448     | 10,826,828 | 470,088          | 10.47         | 23,031           | 2,411            |
| 2018                | 5     | 6680         | 5          | 88,938          | 840,387   | 472,486        | 10.58         | 1,779        | 188              | 1,141,364     | 10,899,355 | 470,364          | 10.47         | 23,172           | 2,426            |
| 2018                | 6     | 6680         | 5          | 81,658          | 960,507   | 472,074        | 8.50          | 2,035        | 173              | 1,121,773     | 10,911,477 | 470,636          | 10.28         | 23,185           | 2,383            |
| 2018                | 7     | 6680         | 5          | 112,642         | 1,079,403 | 471,779        | 10.44         | 2,288        | 239              | 1,121,818     | 10,945,987 | 470,906          | 10.25         | 23,245           | 2,383            |
| 2018                | 8     | 6680         | 5          | 110,916         | 1,084,655 | 472,259        | 10.23         | 2,297        | 235              | 1,134,872     | 11,045,859 | 471,214          | 10.27         | 23,441           | 2,407            |
| 2018                | 9     | 6680         | 5          | 86,676          | 900,099   | 472,817        | 9.63          | 1,904        | 183              | 1,127,764     | 11,024,866 | 471,546          | 10.23         | 23,380           | 2,392            |
| 2018                | 10    | 6680         | 5          | 91,309          | 884,732   | 473,068        | 10.32         | 1,870        | 193              | 1,131,226     | 11,050,312 | 472,085          | 10.24         | 23,407           | 2,397            |
| 2018                | 11    | 6680         | 5          | 91,962          | 897,538   | 473,608        | 10.25         | 1,895        | 194              | 1,135,080     | 11,106,474 | 472,380          | 10.22         | 23,512           | 2,403            |

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\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                                   | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|--|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>6690 = Wisconsin Public Service</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| <b>Residential</b>                     |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                                   | 10    | 6690         | 1          | 23,758          | 167,208   | 388,100        | 14.21         | 431          | 61               | 366,630       | 2,723,323 | 389,689          | 13.46         | 6,988            | 941              |
| 2017                                   | 11    | 6690         | 1          | 31,487          | 250,744   | 388,644        | 12.56         | 645          | 81               | 370,170       | 2,765,629 | 389,168          | 13.38         | 7,107            | 951              |
| 2017                                   | 12    | 6690         | 1          | 34,680          | 270,786   | 389,263        | 12.81         | 696          | 89               | 370,070       | 2,765,884 | 388,656          | 13.38         | 7,117            | 952              |
| 2018                                   | 1     | 6690         | 1          | 36,901          | 292,251   | 389,623        | 12.63         | 750          | 95               | 370,807       | 2,772,582 | 388,483          | 13.37         | 7,137            | 954              |
| 2018                                   | 2     | 6690         | 1          | 29,956          | 229,062   | 389,828        | 13.08         | 588          | 77               | 372,715       | 2,787,031 | 388,657          | 13.37         | 7,171            | 959              |
| 2018                                   | 3     | 6690         | 1          | 30,058          | 222,059   | 389,994        | 13.54         | 569          | 77               | 373,433       | 2,795,051 | 388,840          | 13.36         | 7,188            | 960              |
| 2018                                   | 4     | 6690         | 1          | 28,437          | 208,680   | 390,126        | 13.63         | 535          | 73               | 374,806       | 2,804,341 | 389,024          | 13.37         | 7,209            | 964              |
| 2018                                   | 5     | 6690         | 1          | 30,304          | 210,797   | 390,199        | 14.38         | 540          | 78               | 376,156       | 2,821,915 | 388,879          | 13.33         | 7,257            | 967              |
| 2018                                   | 6     | 6690         | 1          | 32,031          | 239,340   | 390,175        | 13.38         | 613          | 82               | 378,109       | 2,844,011 | 389,086          | 13.29         | 7,309            | 971              |
| 2018                                   | 7     | 6690         | 1          | 36,633          | 312,738   | 390,162        | 11.71         | 802          | 94               | 377,644       | 2,870,906 | 389,297          | 13.15         | 7,375            | 970              |
| 2018                                   | 8     | 6690         | 1          | 37,084          | 294,098   | 390,323        | 12.61         | 753          | 95               | 380,754       | 2,910,619 | 389,518          | 13.08         | 7,472            | 977              |
| 2018                                   | 9     | 6690         | 1          | 29,890          | 229,164   | 390,684        | 13.04         | 587          | 77               | 381,219       | 2,926,927 | 389,760          | 13.02         | 7,510            | 978              |
| 2018                                   | 10    | 6690         | 1          | 24,237          | 164,808   | 391,053        | 14.71         | 421          | 62               | 381,698       | 2,924,527 | 390,006          | 13.05         | 7,499            | 979              |
| 2018                                   | 11    | 6690         | 1          | 33,295          | 269,164   | 391,471        | 12.37         | 688          | 85               | 383,506       | 2,942,947 | 390,242          | 13.03         | 7,541            | 983              |
| <b>Rural</b>                           |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                                   | 10    | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                                   | 11    | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2017                                   | 12    | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 1     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 2     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 3     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 4     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 5     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 6     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 7     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 8     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 9     | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 10    | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |
| 2018                                   | 11    | 6690         | 2          | 0               | 0         | 0              | 0.00          | 0            | 0                | 0             | 0         | 0                | 0.00          | 0                | 0                |



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\*\*\*\*\* MONTHLY DATA \*\*\*\*\*

\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                               | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|------------------------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|-----------|------------------|---------------|------------------|------------------|
| <b>Commercial &amp; Industrial</b> |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 6690         | 3          | 45,979          | 702,253   | 53,821         | 6.55          | 13,048       | 855              | 613,077       | 8,075,301 | 53,940           | 7.59          | 149,709          | 11,363           |
| 2017                               | 11    | 6690         | 3          | 44,466          | 599,886   | 53,852         | 7.41          | 11,140       | 825              | 609,142       | 8,005,041 | 53,881           | 7.61          | 148,569          | 11,306           |
| 2017                               | 12    | 6690         | 3          | 48,649          | 652,126   | 53,913         | 7.46          | 12,096       | 902              | 608,219       | 8,002,809 | 53,825           | 7.60          | 148,682          | 11,300           |
| 2018                               | 1     | 6690         | 3          | 49,707          | 659,925   | 53,968         | 7.53          | 12,228       | 921              | 610,011       | 8,020,542 | 53,810           | 7.61          | 149,053          | 11,343           |
| 2018                               | 2     | 6690         | 3          | 46,443          | 626,713   | 53,992         | 7.41          | 11,608       | 860              | 611,775       | 8,024,544 | 53,835           | 7.62          | 149,058          | 11,358           |
| 2018                               | 3     | 6690         | 3          | 47,723          | 654,989   | 53,983         | 7.29          | 12,133       | 884              | 610,360       | 8,014,889 | 53,861           | 7.62          | 148,807          | 11,339           |
| 2018                               | 4     | 6690         | 3          | 45,970          | 626,194   | 53,976         | 7.34          | 11,601       | 852              | 611,581       | 8,018,713 | 53,887           | 7.63          | 148,806          | 11,354           |
| 2018                               | 5     | 6690         | 3          | 51,514          | 694,215   | 53,994         | 7.42          | 12,857       | 954              | 613,672       | 8,039,478 | 53,875           | 7.63          | 149,225          | 11,386           |
| 2018                               | 6     | 6690         | 3          | 55,760          | 711,918   | 54,014         | 7.83          | 13,180       | 1,032            | 612,572       | 8,053,584 | 53,903           | 7.61          | 149,409          | 11,370           |
| 2018                               | 7     | 6690         | 3          | 58,184          | 738,718   | 54,028         | 7.88          | 13,673       | 1,077            | 610,251       | 8,068,329 | 53,927           | 7.56          | 149,616          | 11,311           |
| 2018                               | 8     | 6690         | 3          | 61,077          | 747,584   | 54,069         | 8.17          | 13,826       | 1,130            | 611,518       | 8,099,483 | 53,951           | 7.55          | 150,127          | 11,335           |
| 2018                               | 9     | 6690         | 3          | 54,573          | 686,037   | 54,101         | 7.95          | 12,681       | 1,008            | 610,045       | 8,100,558 | 53,976           | 7.53          | 150,077          | 11,301           |
| 2018                               | 10    | 6690         | 3          | 51,008          | 726,820   | 54,111         | 7.02          | 13,432       | 943              | 615,074       | 8,125,125 | 54,000           | 7.57          | 150,465          | 11,390           |
| 2018                               | 11    | 6690         | 3          | 43,733          | 580,884   | 54,161         | 7.53          | 10,725       | 808              | 614,341       | 8,106,123 | 54,026           | 7.58          | 150,041          | 11,373           |
| <b>Other</b>                       |       |              |            |                 |           |                |               |              |                  |               |           |                  |               |                  |                  |
| 2017                               | 10    | 6690         | 4          | 719             | 2,798     | 425            | 25.70         | 6,584        | 1,692            | 8,993         | 31,001    | 412              | 29.01         | 75,245           | 21,829           |
| 2017                               | 11    | 6690         | 4          | 746             | 3,018     | 425            | 24.72         | 7,101        | 1,755            | 8,979         | 30,941    | 410              | 29.02         | 75,466           | 21,900           |
| 2017                               | 12    | 6690         | 4          | 748             | 3,242     | 425            | 23.07         | 7,628        | 1,760            | 8,948         | 30,762    | 408              | 29.09         | 75,397           | 21,933           |
| 2018                               | 1     | 6690         | 4          | 826             | 3,366     | 367            | 24.54         | 9,172        | 2,251            | 9,019         | 30,769    | 403              | 29.31         | 76,350           | 22,378           |
| 2018                               | 2     | 6690         | 4          | 684             | 2,717     | 155            | 25.17         | 17,529       | 4,412            | 8,953         | 30,774    | 380              | 29.09         | 80,984           | 23,558           |
| 2018                               | 3     | 6690         | 4          | 751             | 2,661     | 0              | 28.22         | 0            | 0                | 8,955         | 30,767    | 345              | 29.11         | 89,180           | 25,960           |
| 2018                               | 4     | 6690         | 4          | 751             | 2,296     | 0              | 32.71         | 0            | 0                | 8,958         | 30,788    | 309              | 29.10         | 99,638           | 28,995           |
| 2018                               | 5     | 6690         | 4          | 746             | 2,059     | 0              | 36.23         | 0            | 0                | 8,949         | 30,719    | 291              | 29.13         | 105,564          | 30,751           |
| 2018                               | 6     | 6690         | 4          | 741             | 1,866     | 0              | 39.71         | 0            | 0                | 8,944         | 30,715    | 256              | 29.12         | 119,980          | 34,938           |
| 2018                               | 7     | 6690         | 4          | 674             | 2,010     | 0              | 33.53         | 0            | 0                | 8,871         | 30,673    | 221              | 28.92         | 138,792          | 40,139           |
| 2018                               | 8     | 6690         | 4          | 733             | 2,203     | 0              | 33.27         | 0            | 0                | 8,863         | 30,660    | 185              | 28.91         | 165,730          | 47,913           |
| 2018                               | 9     | 6690         | 4          | 727             | 2,416     | 0              | 30.09         | 0            | 0                | 8,846         | 30,652    | 150              | 28.86         | 204,347          | 58,975           |
| 2018                               | 10    | 6690         | 4          | 725             | 2,761     | 0              | 26.26         | 0            | 0                | 8,852         | 30,615    | 114              | 28.91         | 268,553          | 77,639           |
| 2018                               | 11    | 6690         | 4          | 735             | 2,969     | 0              | 24.76         | 0            | 0                | 8,841         | 30,566    | 79               | 28.92         | 386,911          | 111,895          |

10/1/2017 thru 11/30/2018

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\*\*\* TWELVE MONTH MOVING AVERAGE DATA \*\*\*

| Year                | Month | Utility Code | Cust Class | Revenue (\$000) | Use (000) | Customer Count | Cents Per Use | Use Per Cust | Dollars Per Cust | Revenue Total | Use Total  | Cust Count Total | Cents Per Use | Use Per Customer | Dollars Per Cust |
|---------------------|-------|--------------|------------|-----------------|-----------|----------------|---------------|--------------|------------------|---------------|------------|------------------|---------------|------------------|------------------|
| <b>Total Retail</b> |       |              |            |                 |           |                |               |              |                  |               |            |                  |               |                  |                  |
| 2017                | 10    | 6690         | 5          | 70,456          | 872,259   | 442,346        | 8.08          | 1,972        | 159              | 988,700       | 10,829,625 | 444,041          | 9.13          | 24,389           | 2,227            |
| 2017                | 11    | 6690         | 5          | 76,699          | 853,648   | 442,921        | 8.98          | 1,927        | 173              | 988,291       | 10,801,611 | 443,460          | 9.15          | 24,358           | 2,229            |
| 2017                | 12    | 6690         | 5          | 84,077          | 926,154   | 443,601        | 9.08          | 2,088        | 190              | 987,237       | 10,799,455 | 442,889          | 9.14          | 24,384           | 2,229            |
| 2018                | 1     | 6690         | 5          | 87,434          | 955,542   | 443,958        | 9.15          | 2,152        | 197              | 989,837       | 10,823,893 | 442,696          | 9.14          | 24,450           | 2,235            |
| 2018                | 2     | 6690         | 5          | 77,083          | 858,492   | 443,975        | 8.98          | 1,934        | 174              | 993,443       | 10,842,349 | 442,872          | 9.16          | 24,482           | 2,243            |
| 2018                | 3     | 6690         | 5          | 78,532          | 879,708   | 443,980        | 8.93          | 1,981        | 177              | 992,748       | 10,840,706 | 443,046          | 9.16          | 24,469           | 2,241            |
| 2018                | 4     | 6690         | 5          | 75,158          | 837,169   | 444,102        | 8.98          | 1,885        | 169              | 995,345       | 10,853,840 | 443,220          | 9.17          | 24,489           | 2,246            |
| 2018                | 5     | 6690         | 5          | 82,564          | 907,071   | 444,193        | 9.10          | 2,042        | 186              | 998,777       | 10,892,110 | 443,045          | 9.17          | 24,585           | 2,254            |
| 2018                | 6     | 6690         | 5          | 88,532          | 953,124   | 444,189        | 9.29          | 2,146        | 199              | 999,625       | 10,928,308 | 443,245          | 9.15          | 24,655           | 2,256            |
| 2018                | 7     | 6690         | 5          | 95,491          | 1,053,467 | 444,190        | 9.06          | 2,372        | 215              | 996,766       | 10,969,907 | 443,445          | 9.09          | 24,738           | 2,249            |
| 2018                | 8     | 6690         | 5          | 98,894          | 1,043,886 | 444,392        | 9.47          | 2,349        | 222              | 1,001,135     | 11,040,762 | 443,655          | 9.07          | 24,886           | 2,257            |
| 2018                | 9     | 6690         | 5          | 85,190          | 917,616   | 444,785        | 9.28          | 2,063        | 191              | 1,000,110     | 11,058,136 | 443,886          | 9.04          | 24,912           | 2,252            |
| 2018                | 10    | 6690         | 5          | 75,970          | 894,389   | 445,164        | 8.49          | 2,009        | 171              | 1,005,624     | 11,080,266 | 444,121          | 9.08          | 24,949           | 2,265            |
| 2018                | 11    | 6690         | 5          | 77,763          | 853,018   | 445,632        | 9.12          | 1,914        | 175              | 1,006,688     | 11,079,636 | 444,347          | 9.09          | 24,935           | 2,267            |